

## **Entry Level Sales – Athletics Advocate & Fundraising Specialist**

### **Washington Prep Athletics Network – Snohomish County / Seattle / Tacoma – OPEN UNTIL FILLED**

Washington Prep Athletics Network (WPA Network) works closely with over 200 High School Athletic Departments in Washington State. We are looking to fill part-time and full time sales positions for immediate growth.

These positions are a perfect fit for an entry level sales representative who is passionate about sports and enjoys giving back to the community.

Is this position right for you? Do the traits below describe you?

- Passionate about sports, communities & schools
- Goal Oriented
- Personable
- Highly motivated/self-starter
- Motivated by a challenge
- Wants to grow with a company that is number 1 in its industry
- Wants to work in an uncapped commission environment
- Recent College grad or looking to enter back into the sales field

#### Primary Responsibilities

- High School Athletic Department Advocate & Fundraising Specialist
- Outside Sales
- Manage & grow an assigned area of businesses
- Work closely with High School Athletic Departments
- Grow revenue base from scratch by identifying and closing new sponsors
- Provide exemplary customer service/relationship management
- Accomplish targeted performance goals

#### Pay & Work Requirements:

- Must be 18 or a high school graduate
- Full Time/Part Time
- Must reside in the South Snohomish County, Seattle or Tacoma area
- Possess a high energy, positive “can-do” attitude
- Competitive Pay & Bonus Structure
- Flexible work hours
- Holidays

#### Required Skills/Experience:

- Experience as a Coach, Athlete, Retail Sales Associate, Restaurant Server, Account Representative, Sales Representative, Account Manager, Sales Executive, Advertising Sales Executive.
- Proficient in Microsoft Office, Social Media & Internet

***TO APPLY: Please send cover letter, resume and references to Lianna Neyens at [lianna.neyens@wpanetwork.com](mailto:lianna.neyens@wpanetwork.com)***